

Leather Supplier Vetting Scorecard

A printable worksheet to compare up to three leather factories side by side: a video-call walkthrough checklist, a document check, a 10-point supplier score, a sample comparison sheet and a red-flag list, so your choice rests on evidence rather than on who replied fastest.

◆ Video-call checklist

◆ Document check

◆ Supplier score

◆ Sample sheet

◆ Red flags



Photo: PublicDomainPictures on Pixabay

Compare three factories, then decide

Shortlist up to three factories, write their names at the top of each table, and fill the sheets in as you go: during the video call, when documents arrive and when samples land on your desk. Score each line from **1 (poor)** to **5 (excellent)**. The highest total is usually the right partner, unless it carries a red flag from page 6.

Before you start

- ◆ Your tech pack or reference photos are ready.
- ◆ You know your target price and first-order quantity.
- ◆ You have booked a 20-minute video call with each factory.

What you will need

- ◆ A paid sample from each factory, same tech pack.
- ◆ A ruler and calliper for measurements.
- ◆ Daylight to compare colour against your swatch.

FACTORY	NAME	CITY	CONTACT
A			
B			
C			

New to the process? Read the step-by-step guide on [how to find a leather goods manufacturer in Pakistan](#) first, then come back to this worksheet.

What to look for on the call

Ask the factory to hold the phone and walk you through the floor. Tick what you actually saw on screen, not what you were told.

SEEN ON VIDEO	A	B	C
Cutting tables with hides being cut			
Stitching line working on a product like yours			
Leather stock on shelves (ask to see the label)			
Finished goods being checked or packed			
Hardware and lining stock			
Sample room or pattern maker			
The person you will deal with day to day			
Same faces and building as their photos			

Tip

Ask them to pick up a piece in progress and show you the inside: lining, seam allowances and edge finishing. How they react to an unplanned request tells you a lot.



Ask where the hides come from before you look at price. Photo: Pixabay

Score each factory out of 50

1 = poor • 3 = acceptable • 5 = excellent

CRITERIA	A	B	C
Makes my product type every day			
Showed live production on video			
Named the tannery / leather source			
Export registration and shipping history			
Clear, written answers (not just "yes")			
MOQ fits my first order			
Sample quality (from sample sheet)			
Price per piece vs. target			
Lead time fits my launch date			
Payment terms are balanced			
Total (out of 50)			

Documents received

DOCUMENT	A	B	C
Company registration			
Export registration / exporter number			
A recent bill of lading or shipping reference			
Tannery name and any LWG certificate			
Written quote with price terms (FOB or CIF)			

Not sure what an LWG certificate covers? See [our LWG explainer](#).

Side-by-side sample check

Put the three samples on one table, in daylight, with your tech pack open. Score each line 1 to 5. Divide the total by 12, round it, and use that number for "Sample quality" on Sheet 2.

CHECK	A	B	C
Leather grade matches the spec			
Colour matches swatch in daylight			
Thickness within tolerance (mm)			
Stitch length even, no skipped stitches			
Stress points reinforced			
Edges sealed, no cracks			
Hardware solid, correct finish			
Lining neat, no glue marks			
Measurements vs. size chart			
Smell and hand-feel (no strong chemical smell)			
Branding placed and sized correctly			
Packaging as specified			
Total (out of 60)			

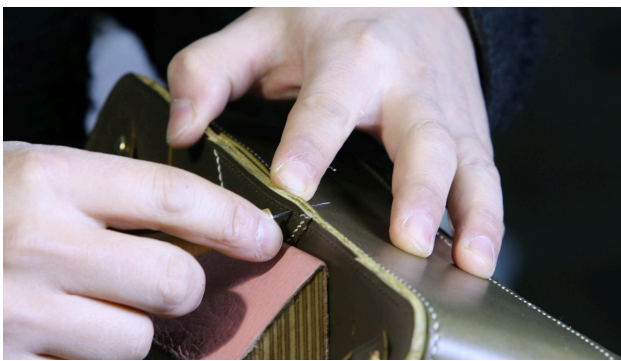


Photo: HeungSoon on Pixabay

Real or not?

If you have any doubt about the leather itself, run the quick checks in our guide to [telling real leather from fake](#) before you score line 1.

Any one of these is a reason to pause



Refuses a live video call, or only sends edited photos.



Asks for 100% payment before production starts.



Cannot or will not name the tannery that supplies the leather.



Sample is clearly better than the photos of current production.



Quote has no written lead time or no shipping terms.



Price is far below every other quote for the same leather.



Contact person changes every few messages.



Pushes you to change your design to something they already make.

Your decision

Chosen factory	
Main reason	
Points to agree in writing	
Inspection booked for (date)	

Work out the full cost to your door before you sign with the free [landed cost calculator](#).

Let us run the scorecard for you

We are not a factory. We are a sourcing and export partner in Karachi who already works with verified manufacturers in Sialkot, Lahore and Karachi. We shortlist the right ones for your product, manage samples and inspect goods before they ship.

Products we source

[Leather jackets](#), [bags](#), [wallets](#), belts and other small leather goods, including private label.

Where to start

See how we work on our page for [leather manufacturers in Pakistan](#), or browse [the products we source](#).



Send us your design and quantities

We will tell you which verified manufacturers fit your product, MOQ and budget.

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